



SECUREWATCH 24

March 11, 2021

Montgomery County Sheriff's Office
200 Clark Drive – Box # 431
Fulton, New York 12072

Att: Lt. Michael J. Lewis

Ref: Request for Pricing on Fixed License Plate Readers to be installed IFO The Fonda Fairgrounds on Rt. 30A in the Village of Fonda, New York. An on-site survey was done by Pat Fox on 3/23/20.

NOTE: This is a Sole Source LPR Project by SecureWatch 24, LLC for the Montgomery County Sheriff's Office.

The Montgomery County Sheriff's Office presently has deployed (3) Mobile Genetec AutoVu LPR systems which all report to the Troy Regional LPR server at no charge to the department. It also has (1) Fixed LPR camera that is installed in a portable speed trailer which is moved around the county and used for investigative purposes. Within the Sheriff's Dept. they have Security Desk client connections that are used by their investigators and supervisors to access the server to do license plate searches for investigative purposes. This server presently has over 60 LPR units reporting to it as well as numerous fixed LPR cameras all reporting hits, reads and data to the server.

Within this server there are several local police departments and sheriff's departments that report to the Troy Regional Server that the Montgomery County Sheriff's Office is able to share data with. Just a few of those are;

- 1.) Amsterdam Police Dept.
- 2.) Scotia Police Dept.
- 3.) Glenville Police Dept.
- 4.) Guilderland Police Dept.
- 5.) Mechanicville Police Dept.
- 6.) Saratoga County Sheriff's Office
- 7.) Niskayuna Police Dept.
- 8.) Oneida County Sheriff's Office
- 9.) New York State Dept. of Motor Vehicles Office of Field Investigations

SecureWatch 24, LLC is the sole provider of the Genetec AutoVu LPR system and owns and maintains the Troy Regional Server where all of this data is stored. This is a free service to the Montgomery County Sheriff's Office. The free use of this server saves the Montgomery County Sheriff's Office the expense of the purchase of a server, the storage required in the server and having to have an IT staff to maintain it.

NOTE: SecureWatch 24 (SW 24) will supply the NEMA/Control Box to the Montgomery County Sheriff's Office to their electrician prior to the install so they can install the power to the box and mount it as they will be having the electrical work done.

- 1.) Location # 1 – Fonda Fairgrounds – Rt. 30A – 21 S Bridge St., Fonda, NY - Rt. 30 A is a (2) lane road which runs North and South. At this location we would be capturing (1) lane of traffic travelling Southbound and (1) one lane of traffic travelling Northbound. At this location on the East side of the road is a Sign which says the Fonda Fairgrounds. This sign has a stone base and the sign has (2) 4x4 posts coming up out of the ground and are connected to a roof which is over the sign. The sign has a power junction box on the rear of the back post and this sign is equipped with 24/7 power. The Montgomery County Sheriff's Office will contract with an electrician to run power to the the SW 24 Control/NEMA box and install the Control/NEMA box to the pole. SW 24 once the pole has 24/7 power and the NEMA/Control Box is installed will then install (2) two Fixed LPR cameras on the pole to capture the (1) one lane of traffic that is travelling Southbound and two (2) lanes of traffic travelling Northbound. It will be the responsibility of the Montgomery County Sheriff's Office to supply an AirCard from the cellular provider of their choice to the Control/NEMA boxes for network connectivity to the server. SW 24 will inform the Montgomery County Sheriff's of the sim card that id needed for the cradle point router that is installed in the Control/NEMA box.

Measurements:

Sign to Road	- 17 feet 4 inches
Width of Road	- 29 feet 1 inch
Width of Northbound Lane	- 14 feet 1 inch
Pole to Target vehicle – Northbound Lane	- 60 feet +
Width of Southbound Lane	- 13 feet 9 inches
Pole to Target vehicle – Southbound Lane	- 60 feet +

The following equipment would be needed for this project & location:

AU-K-V-BL850-L	- (2) AutoVu Sharp V 850nm Camera Kits in BLACK which includes: Sharp V Dual Long Range (LPR and Context) lens and illuminator, mounting bracket and Sharp Camera Connection (POE + Required) @ \$4,665.65 per LPR camera	- \$ 9,331.30
ADV-LPR-F-1Y	- (2) Genetec Advantage for 1 AutoVu Fixed connection to Security Center for 1 year per Fixed LPR camera @ \$74.80 per year per Fixed LPR Camera. (NOTE: This is an Annual Fee)	- 149.60
AU-K-V-EWUP-1Y	- (2) Warranty upgrades for the Sharp V Cameras from Return and Repair to Advanced Replacement for the first year @\$233.75 per LPR camera. NOTE: This is a one-time fee for the First Year only	- 467.50
SW 24-ENC-FLK-2	- (1) Which includes all the mounts, power supplies, power control boxes, connectors, wiring, cradle point routers, pole adapters and other items as needed @ \$6,551.60 each.	- 6,551.60
TOTAL COST for Location # 1		= \$16,500.00

(Includes Shipping)

- This cost includes a 1 year Advanced Swap Warranty for the Fixed LPR camera.
- AirCard is needed to transmit the data from the Control Boxes to the server and the Montgomery County Sheriff's Office will supply the AirCards that are needed by a cellular provider of their choice
- Server is required to operate the Security Center software and is already installed in the Troy Regional Server – System ID # GSC-130427-383581

NOTE: The above quote ONLY includes the Advanced Swap warranties for the FIRST year and does not include any of the extended warranties or any of the additional ADV's. I have listed the cost of the Advanced Swap Warranty which are renewable on an Annual basis or can be Pre-Purchased for 4 additional years at the time of purchase. I have also listed the cost of the ADV's below. The renewal notice if the warranty and ADV are purchased Annually is sent to you 60 days prior to the expiration date of the warranty and ADV.

ADVANCED SWAP WARRANTY PRICING:

AU-V-EWAS-1Y - Extended warranty for Sharp V with Advanced Replacement coverage for 1 year – (warranty cannot extend past the 5th year after purchase) @ \$589.05 per Fixed LPR camera per year if purchased ANNUALLY.

AU-V-EWAS-3Y - Extended warranty for Sharp V with Advanced Replacement coverage – 3 Years additional coverage if Pre- Purchased at the time of the sale. (warranty cannot extend past the 5th year after purchase) @ \$1,467.95 per Fixed LPR camera.

AU-V-EWAS-4Y - Extended warranty for Sharp V with Advanced Replacement coverage – 4 Years additional coverage if Pre- Purchased at the time of the sale. (warranty cannot extend past the 5th year after purchase) @ \$1,785.85 per Fixed LPR camera.

GENETEC ADVANTAGE PRICING:

ADV-LPR-F-1Y - Genetec Advantage for 1 AutoVu Fixed Camera Connection to Security Center for 1 year is \$74.80 per Fixed LPR camera per year if you pay Annually.
(NOTE: All ADV's in the Troy Regional Server must expire on the same date which is May 31st of each year.

This quote includes SW 24's presence at the installation for aiming and testing, cables and mounting hardware. This quote does not include the central operations center server hardware. This quote includes all of the equipment needed to install this job and SecureWatch 24 (SW 24) will supply a Bucket truck for the installations.

The Montgomery County Sheriff's Office will need to review the site location that has been described in this quote. The Montgomery County Sheriff's Office will also supply the AirCards that will be installed in the Cradle Point Router that is included in the NEMA/Control Cox listed above. SW 24 will inform the Montgomery County Sheriff's Office of the AirCard that is needed to make the cellular connections.

Thank you for allowing us to prepare this quote for you.

Prepared by:

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